# Washington State Military Transition Council

### APPRENTICESHIPS

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# Today's Agenda

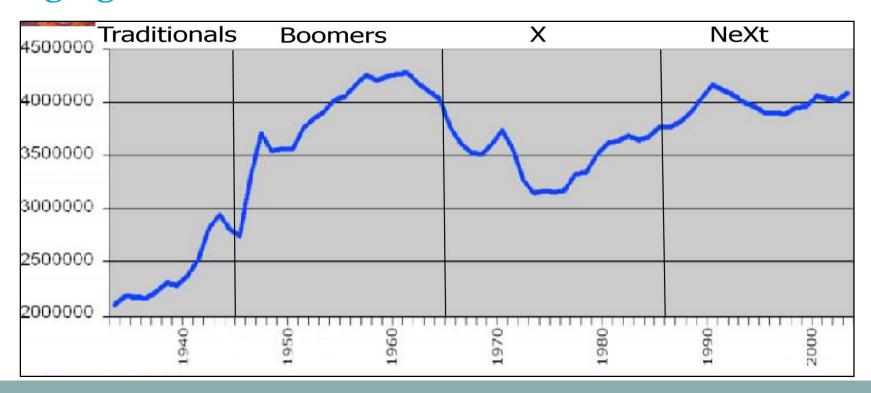
- WMTC
- Labor Needs
- WA Veteran Apprenticeship STATs
- What is an Apprenticeship
- GI Bill
- Resources

### Washington Military Transition Council

- Executive Order 13-01
  - 5% of procurement contracts to certivied veteran-owned businesses
  - VERG Veteran Employee Resource Group
  - Centralized Data Share & Warehouse Agreement
  - Washington Military Transition Council
    - Collaboration federal, state, local agencies, private, and non-profit help transitioning assistance
- Soldier Lifecycle
- Four Tracks/Working Groups
  - Higher Education, Entrepreneur, Employment, Career Technical

#### Labor Needs

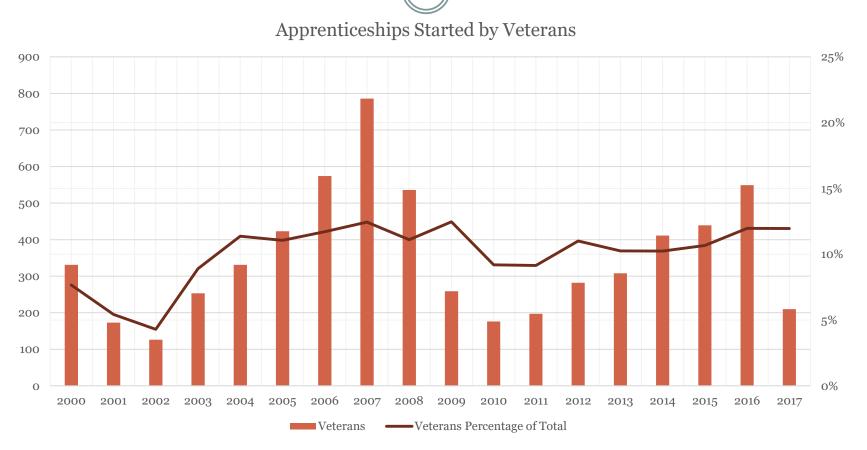
- Apprenticeship vs College
- 1/3/7 Model
- Aging workforce



#### Labor Needs

- Puget Sound Transit
  - 25 year expansion plan
  - 62 miles of new rail
  - \$52 billion
- Ports
  - \$1.2 billion
  - 665,100 1,046,900 labor hours/year
  - 3,700 6,000 people
- Corrections Facilities
- EIW \$1.2 billion
- Aerospace
  - 1,350 aerospace-related companies / 35 out of 39 counties
  - > 132,500 aerospace workers

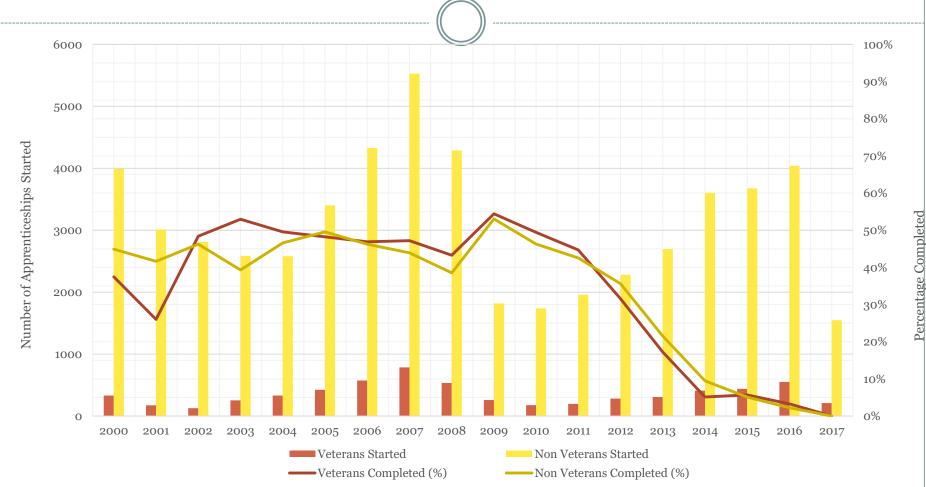
### Veterans % of Apprenticeships: Started



Number of Apprenticeships Started

Percentage of Total Apprenticeships Started

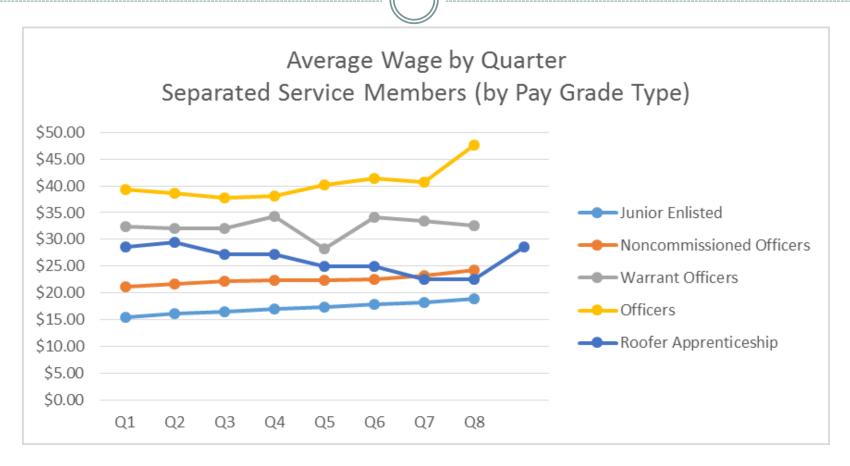
#### Apprenticeship Cohort Completion Rates



The bar graph represents the number of apprentices who started an apprenticeship each year broken down each year by Veterans and Non Veterans. The lines represent completion percentages of those that started in that specific year. One line represents veterans and the other for non-veterans. It is of note there is no significant difference between completion rates of veterans vs non veterans. Completion rates hover around the 45% range.

Note: Decrease in percentage of completions in recent years is largely due to apprenticeships that are still completing their program.

### Wage by Quarter



Roofer Apprenticeship Wage by Quarter								
Q1	Q2	Q3	Q4	Q5	Q6	Q7	Q8	Q9
\$28.67	\$29.53	\$27.22	\$27.22	\$24.91	\$24.91	\$22.59	\$22.59	\$28.53

# Industry Driven **Training Model**

- Combination school, RSI, typically 144 hours
- OJT learning, typically 3-5 years or 2000-5000 hours
- C2C video <a href="http://c2c.edgefactor.com/wlregister.as">http://c2c.edgefactor.com/wlregister.as</a>
   <a href="px">px</a>

#### WA STATS

- 12,736 active apprentices in over 600 occupations
- Over 7,500 Employers
- Veteran Apprentices 10%
- Women Apprentices 9%
- Average Age Apprentice: 28

- Tactile Learning
- Team Work
- Formalized Structure
- Ability to Take/Give Commands
- Leadership
- Discipline
- Trust
- Purpose

# Apprenticeship vs College

#### **Apprenticeship**

Get paid for on-the-job training.

**EARNINGS** \$18-\$24/Hour to start

**YEAR 1** \$37,440 - \$49,920+ Benefits

**YEAR 2** \$41,600 - \$54,080+ Benefits

**YEAR 3** \$45,760 - \$58,240+ Benefits

**YEAR 4** \$49,920 - \$62,400+ Benefits

**TOTAL OVER 4 YEARS -** \$174,720 - \$224,640 Earnings + Benefits & Pension

**WORK EXPERIENCE -** 4 years in the industry

#### College

Pay for classroom learning.

**COST** \$22,500/Year

**YEAR 1-** \$22,500Debt

**YEAR 2**- \$22,500Debt

**YEAR 3**- \$22,500Debt

**YEAR 4-** \$22,500Debt

TOTAL OVER 4 YEARS - \$90,000 Debt

**WORK EXPERIENCE -** 0 years in the industry

- Major Apprenticeship Industries
  - Construction
  - Aerospace
  - o IT
  - Maritime
  - Railroads

- Upcoming Industries
  - Healthcare
  - Banking/Insurance
  - Safety
  - Nursing
  - o HR

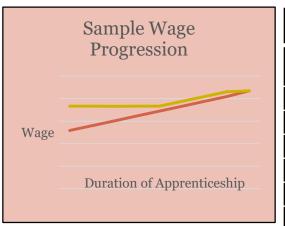
- Avenues of Approach
  - Pre-Apprenticeships
    - ▼ ANEW, PACE, PACT, Manufacturing Academy, CSP's
  - Veteran Preference/Direct Entry
    - x Labor Market Dependent, Apprenticeship Dependent
    - × Helmets2Hardhats
  - College Certificates
  - o Apply

#### Considerations

- Prior Experience USMAPS
- Credentialing COOL
- o College Credits − AA
- Challenges Can be seasonal and labor market dependent
- Health Care Packages
- Union vs. Non-Union pros/cons
- Employer First Model

### Pay & GI Bill

- Washington Student Achievement Council approval authority
- Apprentices typically 50 to 70% journey worker's wage with wage increases at regular intervals
- As pay goes up GI Bill goes down -20% every 6/mo
  - Based on the zip code of the training location



EXAMPLE APPRENTICESHIP PAY						
Time	Hourly Rate	Hourly Rate				
	WITHOUT GI BILL	WITH GI Bill				
6 Months	\$25.68	\$35.90				
12 Months	\$27.52	\$35.70				
18 Months	\$29.35	\$35.48				
24 Months	\$31.19	\$35.27				
30 Months	\$33.02	\$35.06				
36 Months	\$34.86	\$36.90				

#### **GI Bill Breakdown:**

100% - 1-6 months

80% - 6-12 months

60% - 12-18 months

40% - 18-24 months

20% - 24-30 months

\*Usage Optional

### Apprenticeship Initiatives

- Helmets2Hardhats
- Career Skills Programs (CSPs)
- Veterans Industry Education (VIE-25)
- Direct2Apprenticeship Job Fairs
- Apprenticeship Workshops
- Brown Bag Lunch Briefings
- Intake Briefings

### Apprenticeship Partners

#### **PARTNERS**

- Labor and Industry
- ESD DVOP/LVERS
- Workforce Development Councils
- Center of Excellence
- SBCTC
- Technical Colleges
- Pre-Apprenticeship Programs
- Helmets 2 Hardhats
- Apprenticeship Coordinators
- Local Sector Employers
- Base Leadership
- Base Transition Offices
- ETC.....

#### SUPPORT SERVICES

- WSAC
- WIOA
- Camo2Commerce
- ANEW

# Career Skills Programs





Employment Support Training Education Funding Workshops Pre-requisite: WA State Residents Transition (Non Retiree) Medical discharge eligible



#### 18 Week courses:

Welding or HVAC/R Union funded Union Placement Pre-requisite: Interview w/Union



#### 4 Week courses:

Industrial Coating Industrial Glazing C2C / Union funded Union Placement



#### 8 Week course:

A&P Credentialing C2C funded / GI Bill Employer support Pre-requisite: FAA 8610-2 form General Maintenance Test MOS/ Rate/ AFSC (15 Series)



#### 5 Week course

GI Bill funded Employment Support Employment Support: "Pre-hire letter"



#### 16 Week Courses:

Cloud Server / Data Base GI Bill /C2C funded Employment Support Pre-requisite: College Algebra (passed) MTA Test 70%+



HIRING OUR HEROES CORPORATE FELLOWSHIP PROGRAM

JOINT BASE LEWIS-MCCHORD

#### 1. Customer Service

3. Business Management

6 week courses:

2. Information Tech

SM, Veteran & Spouses

Grant funded
Employment Support
12 Week internship:

Corporate internship C2C / US Chamber funded Employment support

Pre-requisite: AA or BA Degree Record of leadership



#### 12 Week course:

Land Management/ Conservation GS 05/09 placement Employment Support: WA & OR

Pre-requisite:

Employer screening



#### 7 Week course:

Elect. Tower
maintenance
GI Bill funded
Employment
Support
Pre-requisite:
Endurance / heights



Roofing construction Grant funded Employment Support Pre-requisite:

Pre-requisite: Endurance / heights Interview w/provider



#### **5 - 8 Week course** GI Bill funded

\* Stackable Certificates Employment support post graduation



### Veterans Industry Education - 25

#### VIE 25 - Joint project under direction of governor's office

- State Board of Community and Technical colleges (SBCTC)
- Garrison Command (Army, Navy, Air Force)

Support pathways to employment for transitioning service members.

- Schools within 25 miles of a base
- Complete within 6 months
- Obtain permission from commander
- Apply for an MOA
- Complete classes during duty day in 6 months prior ETS date.

- OLYMPIC COLLEGE
- BATES
- CLOVER PARK
- GREEN RIVER
- HIGHLINE
- PIERCE COLLEGE
- <u>TCC</u>

WA Gareer Par

• SPSCC

Veterans Industry Education - 25							
Bates College	Clover Park Technical College	Green River College	Highline College	Olympic College	Pierce College	South Puget Sound Community College	Tacoma Community College
Commercial Truck Driving: CDL Class A and Class B	Fundamental Skills for Manufacturing & Engineering	Principles of Precision Machining I	Youth Development Specialist	Composites Manufacturing Technology	Corrections Protections Officer	Computer Aided Drafting	Cyber Security
Nursing Assistant Certified	Machinist Helper	Machine Maintenance I	Human Services Initial Certificate	Manufacturing Technology - Principles of Machining	Certified Nursing Assistant	Beginning Welding	IT Helpdesk
Phlebotomist: Basic and Advanced	Advanced Composite Manufacturing	Residential & Light Commercial Framing Level 1	Family Support Specialist	Tax Preparer	Emergency Medical Technician (EMT and EMS)	Basic Welding Skills & Shielded Metal Arc Welding	Network Support
Boiler Operations	Refrigeration Specialist	Basic Arc & Flame Welding	Business Customer	Business Management - Small	Supervision & Management	Early Childhood Education General	IT Technical Support

**Business** 

Technology

Technical Design -

Nursing Assistant

Medical Receptionist

Network Associate

Cisco Certified

Communications

Organizational

Leadership

(CCNA)

Digital

Project

Human

Resource

Marketing

Sales

Virtual

(BIM)

Construction

Homeland

Emergency Management

Security

Management

Management

Phlebotomy

Network I

Computer

Support I

Specialist

Clerk/Receptionist

Customer Service

Nursing Assistant

Beginning Automotive

Emergency

Marketing

Accounting

Associate

Assistant

Clerk

Bookkeeping

Office

Medical Technician

						College
Commercial Truck Driving: CDL Class A and Class B	Fundamental Skills for Manufacturing & Engineering	Principles of Precision Machining I	Youth Development Specialist	Composites Manufacturing Technology	Corrections Protections Officer	Computer Aide Drafting
Nursing Assistant Certified	Machinist Helper	Machine Maintenance I	Human Services Initial Certificate	Manufacturing Technology - Principles of	Certified Nursing Assistant	Beginning Weld

Service

Business

**Business** 

Resources

Trade and

Logistics

Nursing

Assistant

Customer

Service in

Hospitality

IT Database

**Technologies** 

International

Human

Technical Skills

Nurse Assistant

Criminal Justice

Corrections

Automotive

Suspension &

Marketing &

**Basic Aviation** 

Knowledge

Dispatcher

Aircraft

Brakes,

Steering

Sales

Nursing Assistant -

Certified

Hemodialysis

Technician

Health Unit

Coordinator

Carpentry Pre-

Apprenticeship

Trades Academy

CISCO Network

Design & Security

Communications

Computer &

Security

**Basic Carpentry** 

Welder Level 1

Certificate of

Training CNC

**Building Care** 

Maintenance Technician I/II

Electronics

Technician

Maintenance I/II

Operator

1/11

#### Current Grants

- DOL AAI Advanced Manufacturing and Marine Engineering
- DOL AAI Information Technology (Apprenti)
- DOL State Accelerator Grant Employer Expansion (Rachel McAloon – LNI)
- DOL WTIA IT
- DOL Expansion Grant RAISE
- DOL Expansion Grant Career Connect

#### Resources

- LNI <a href="http://www.lni.wa.gov/TradesLicensing/Apprenticeship/">http://www.lni.wa.gov/TradesLicensing/Apprenticeship/</a>
- Construction Center of Excellence <a href="https://www.constructioncenterofexcellence.com/apprenticeship/">https://www.constructioncenterofexcellence.com/apprenticeship/</a>
- AJAC <a href="http://www.ajactraining.org/">http://www.ajactraining.org/</a>
- Apprenti <a href="https://apprenticareers.org/">https://apprenticareers.org/</a>
- WASC <a href="http://www.wsac.wa.gov/veterans">http://www.wsac.wa.gov/veterans</a>
- GI Bill Comparison Tool <a href="https://www.vets.gov/gi-bill-comparison-tool/">https://www.vets.gov/gi-bill-comparison-tool/</a>
- WDVA Resource Guide <a href="http://wacareerpaths.com/vie25-apprenticeship-roofers/">http://wacareerpaths.com/vie25-apprenticeship-roofers/</a>
- City of Seattle Resource Guide <a href="http://www.seattle.gov/Documents/Departments/FAS/PurchasingAndCo">http://www.seattle.gov/Documents/Departments/FAS/PurchasingAndCo</a>
   <a href="mailto:ntracting/Labor/ApprenticeshipGuidebook.pdf">ntracting/Labor/ApprenticeshipGuidebook.pdf</a>
- Women <a href="http://womeninapprenticeship.org/">http://womeninapprenticeship.org/</a>